

Home Furnishings Business[®]

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STRATEGY FOR THE FURNITURE INDUSTRY

Competitive Battlefield: **KNOW WHEN TO HOLD 'EM, KNOW WHEN TO FOLD 'EM**

STYLE DIRECTIONS:

Right at Home [Office]

WHAT SELLS:

The Dining Area: A Room with No Rules

BEDDING BOARDROOM:

Distribution Channel Conflict

TECH TALK:

Do Influencers Matter?

PLUS: Over 50 New Products in High Point



High Point



Amity Home
SMS-M-6020
www.amityhome.com



Johnston Casuals
220 Elm St., Suite 330
www.johnstoncasuals.com



ARTMAX INC
IHFC D420
artmaxfurniture.com



Abbyson
300 E. Green Dr.
www.abbyson.com



BDI
IHFC D536
www.bdiusa.com

Howard Miller
IHFC C754, C735
www.howardmiller.com



Kalaty Rug Corporation
IHFC G369
www.kalaty.com



American Woodcrafters
233 S. Main St.
www.american-woodcrafters.com



Bellini Modern Living
HFC H520
www.bellinimodernliving.com



Bracci
200 Steele, Suite #113
www.braccisofas.com

High Point



Carolina Living
Mezzanine Spaces M1040, M1037
www.carolinallivingfurn.com



DeCasa Marble
IHFC D519
www.decasamarble.us



Copland Furniture
Showplace 5100
www.coplandfurniture.com



Kingsley Bate
IH-111
www.kingsleybate.com

Chelsea House
200 N. Hamilton, Suite 104
www.chelseahouseinc.com



Distant ECHO LLC
G-7059 Salon
Market Square Suites
www.thedistantecho.com



DownTown Company
IHFC W254
www.downtowncompany.com



Essentials For Living
Showplace 3148
www.essentialforliving.com

Dovetail Furniture
MS 142
www.dovetailfurnitureonline.com



Leone di Fiume
www.leonedifiume.com



DIAMOND SOFA
209 E. Russell Ave.
www.diamondsofa.com

High Point



Hekman
IHFC C-735
www.hekman.com



Greenington Fine Bamboo Furniture
IHFC H-517
www.greenington.com



FJ KASHANIAN
Market Square G-2037
www.fjkashanian.com



Hurtado Furniture
208 W. English Rd.
www.hurtado.eu



Infinity Massage Chairs
IHFC H545
www.infinitymassagechairs.com



Home Trends & Design
118 N. Wrenn St.
www.htddirect.com



JGW Furniture
233 S. Main St.



Hekman Furniture
IHFC C754, C735
www.hekman.com



Legacy Classic | Modern
2622 Uwharrie Rd.
www.legacyclassic.com

Innovation Living Inc.
220 Elm St., 300
www.innovationliving.us



High Point



Lite Source Inc.
A310
www.lite-source.com



Loloi Rugs
IHFC, D320
www.loloirugs.com



Lili Alessandra
IHFC -CODARUS, H220
www.lilialessandra.com



Phillips Collection
210 E. Commerce Ave., Suite C-202
www.phillipscollection.com



Parker House
309 S. Elm St.
www.parker-house.com



Modway
IHFC H524
www.modway.com



Magniflex
Suite 5100
www.magniflex.com



McKinley Leather
414 N. Wrenn St.
www.mckinleyleatherfurniture.com



PELICAN REEF INC
411 Manning St.
www.pelicanreef.com

High Point



Nathan Anthony
IHFC IH602
www.nafurniture.com



Porter Designs
Centers of High Point, Hamilton, 230
www.porterdesignsusa.com



Regina Andrew Detroit
IHFC IH006
www.reginaandrew.com



TOV Furniture
Showplace 1850
www.tovfurniture.com



Nourison
IHFC IH101
www.nourison.com



RFA Décor
IHFC H223
www.rfadecor.com



Trade Winds Furniture
IHFC, 510
www.tradewindsfurniture.com



Temple Furniture
310 N. Hamilton St., Suite 301
www.templefurniture.com

Vertuu Design
IHFC C365
www.vertuu.com



Wildwood
200 N. Hamilton St., Suite 125
www.wildwoodhome.com



Streamline Art & Frame
IHFC W248
www.streamlineart.com

Zuo Modern Contemporary, Inc
IHFC H543, W548
www.zuomod.com